

## Income Statement

In 000 MKD

	Position	Previous Period	Curent Period	Indexes
		Year to date	Year to date	curent year / previous year
1	Sales revenues	36.136.055	34.358.857	95
1a	Revenues from domestic market	25.555.843	23.083.562	90
1b	Revenues from foreign markets	10.580.212	11.275.296	107
2	Cost of goods sold	35.220.529	33.721.989	96
3	<b>Gross Profit</b>	<b>915.526</b>	<b>636.868</b>	<b>70</b>
4	Administrative Costs	171.920	167.270	97
5	Sales and Marketing Cost	483.580	495.928	103
6	Provisions	0	0	50
7	Other operating revenues	163.765	176.383	108
8	Impairment and Other operating Costs	68.270	0	0
9	<b>Operating profit</b>	<b>355.522</b>	<b>150.053</b>	<b>42</b>
10	Total Financial Revenue	29.313	27.624	94
10a	Financial revenues from investment, loans granted and interest and exchange rate gains	29.313	27.624	94
10b	Other Financial Revenue	0	0	0
10c	Income From Associated Companies	0	0	0
11	Total Financial Expenses	36.138	26.464	73
11a	Financial expenses from interests and exchange rate losses	36.138	26.464	73
11b	Other financial expenses	0	0	0
11c	Losses from Associates	0	0	0
12	<b>Profit from ordinary activities</b>	<b>348.697</b>	<b>151.212</b>	<b>43</b>
13	Net Profit from Discontinued activities	0	0	0
14	<b>Profit from ordinary activities before taxation</b>	<b>348.697</b>	<b>151.212</b>	<b>43</b>
15	Corporate tax	-37.625	-20.414	0
16	<b>Net profit</b>	<b>311.072</b>	<b>130.798</b>	<b>42</b>
17	Net profit minority shareholders	0	0	0
18	<b>Net profit Majority shareholders</b>	<b>311.072</b>	<b>130.798</b>	<b>42</b>
19	Total other comprehensive income	-497	4.637	0
20	<b>TOTAL COMPREHENSIVE INCOME</b>	<b>310.575</b>	<b>135.435</b>	<b>44</b>

### Analysis of the operating profit by nature of costs

	Position	Previous Period	Curent Period	Indexes
		Year to date	Year to date	curent year / previous year
1	Sales revenues	36.136.055	34.358.857	95
2	Other operating revenues	164.384	176.383	107
3	Changes in inventories of finished goods and work in progress	0	0	0
4	Cost of trading goods sold	35.220.529	33.721.989	96

	Position	Previous Period	Curent Period	Indexes
		Year to date	Year to date	curent year / previous year
5	Cost of consumed materials and other supplies	32.938	35.184	107
6	Cost of materials, spare parts and other inventory sold	0	0	0
7	Services	75.162	71.781	96
8	Other Expenditures	111.041	102.018	92
9	Service costs	244.832	264.064	108
10	Amortization And Depreciation	191.527	190.151	99
11	Impairment losses of Non-current assets	0	0	0
12	Impairment losses of current assets	0	0	0
13	Provisions	0	0	0
14	Other operating expenses	68.889	0	0
<b>15</b>	<b>Operating profit</b>	<b>355.522</b>	<b>150.053</b>	<b>42</b>